

THINGS TO CONSIDER WHEN HIRING A PAINTING CONTRACTOR

It is tempting to want to hire the contractor with the lowest bid, however that low bid may end up costing you more in the long run. Here are some things to consider.

When and how will the contractor be paid? Be wary of anybody asking for money up front. There should be no need for a painting contractor to require a deposit. If the contractor does not have good enough credit to keep accounts with the local vendors, or doesn't have enough money to purchase paint/materials upfront, buyer beware. Biddeford Painting does not require any money up front and will only submit a bill AFTER the work has been assessed and customer approved.

Who will be performing the work? Sometimes companies will hire sub-contractors to do all of their painting. This results in inconsistent results and an inability to know who is actually doing the work on your home or business. Biddeford Painting hires full-time, professional craftsmen. Our guys have been painting 20 plus years. Of course, we have younger guys who are still learning the trade, however they are never without the supervision of our veterans AND everybody is on our payroll, so you know that every person entering your home has been screened, background check verified with up-to-date liability insurance.

How long has the company been in business? Everybody thinks they can paint, however there is a lot of overhead and many responsibilities when it comes to running a successful painting company. Painting is an investment and you want this investment protected. What happens if something happens or if peeling occurs a month or two down the road- will the fly-by-night painting contractor still be around to guarantee their work? Biddeford Painting has been in business for 40 years and we are not going anywhere! We guarantee our work and do not collect any money until you are satisfied.

Does the company have full liability insurance? If somebody falls on your property and they are not properly insured it is the homeowner's responsibility. Biddeford Painting is fully certified and insured. We are happy to provide a copy of our insurance. Please just let us know.

What kinds of references can the painting company provide? We are proud to boast that 70% of our business comes from referrals from past customers and previous customers who call us back to do additional work. Please ask us for a list of references. We are happy to provide you with whatever painting situation you need.

Does the contractor show up on time, return phone calls and provide estimates in a timely manner? It goes without saying that the contractor who shows up late for an estimate without communicating will most likely be late with their job and not follow through. Pay attention to the painting contractor's behaviors to ensure they are courteous, have a sense of professionalism and have experience.

Inquire about national and local painting contractors associations. Biddeford Painting is proud to have the following memberships and certifications- Painting and Decorating Contractors of America, Lead Paint Certified, Biddeford Saco Chamber of Commerce, Saco Bay Rotary, Better Business Bureau Accredited Business with an A+ rating.

Does the company get involved with their local community? Biddeford Painting is proud to donate to our local community. In 2014 we donated: 106 hours of labor to Biddeford's Community Bike Center, 22 hours to St Andre's Health Care to paint their meeting room, 21 Hours to paint the exterior dug outs and concession area at East Biddeford Little League and 31 Hours donated to The Rotary Auction.

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